K C N O LAND IS PROSPEROUS!

ORFGON

54,912 People 17,027 Families 16.553 Radio Homes

\$83,810,000 Retail Sales

FIRST IN MEDIAN INCOME

In Oregon	\$3550
In California	3840
In Nevada	3740

The share in Retail Sales for each of our 45,019 families is \$4,450.00

CALIFORNIA

68,486 People

21,202 Homes

20.641 Radio Homes

\$80,576,000 Retail Sales

NEVADA

22,546 People 6.790 Homes

6,491 Radio Homes

\$36,521,000 Retail Sales - - - this adds up to . .

145,944 People 45,019 Homes

43,735 Radio Homes

\$200,907,000 Retail Sales

Most of these folks have daytime radio reception for the first time with KCNO. More than half of them are reached by NO OTHER DAILY ADVERTISING WEDIUM

Almost \$100,000,000 in Farm Income in 1951.

K C N O LAND leads the West in production of

. BEEF - More cattle than people.

POTATOES - The rich Klamath Basin.

. ALSIKE and HENJCHEN BARLEY

KCNO

A MIGHTY 1000 WATTS ON 570 KCS. DAYTIME

P. O. Box 207, Alturas, California

Telephone 2531

Rowland H. Dow, President Philip N. Good, Vice Pres. - General Manager Darwin Dodds, Lakeview Manager - Telephone 4551 Lakeview Studios 17 South G Street, Lakeview, Oregon

Represented Nationally By FORJOE AND CO. INC. San Francisco - Los Angles - Chicago - New York - Atlanta